

## Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 H-03 SS-20

NSC-07 DRC-01 /091 W

----- 088978

P 301722Z MAY 74

FM AMEMBASSY LONDON

TO SECSTATE WASHDC PRIORITY 0818

UNCLAS SECTION 01 OF 02 LONDON 06745

E.O. 11652: N/A

TAGS: ETRN, UK

SUBJ: CIVAIR - AFFINITY CHARTER PRELISTING

REF: STATE 109828

1. SUMMARY. WE HAVE BEEN UNABLE TO FIX MEETING WITH ROGERS (UNDER SECRETARY, DEPT. OF TRADE) BECAUSE OF WHAT ROGERS CONSIDERS TO BE INADEQUACIES OF NACA PAPER. ROGERS' OBJECTIONS TO NACA PAPER ARE DESCRIBED BELOW. FURTHER INSTRUCTIONS ARE REQUESTED. END SUMMARY.

2. WE HAVE EXPERIENCED CONSIDERABLE DIFFICULTY IN ATTEMPTING TO SCHEDULE MEETING WITH ROGERS ON QUESTION OF AFFINITY CHARTER PRELISTING. WE RECEIVED POUCHED COPIES OF NACA STATISTICS LATE P.M. MAY 24 AND COULD NOT REACH ROGERS UNTIL MAY 28 TO ATTEMPT TO SET UP MEETING. ROGERS SAID HE WOULD HAVE TO HAVE OPPORTUNITY TO STUDY NACA PAPER BEFORE FIXING APPOINTMENT. WE DELIVERED COPIES OF NACA PAPER TO ROGERS ON MAY 28 AND FOLLOWED UP WITH CALL ON MAY 29 ABOUT MEETING TIME. ROGERS SAID HE HAD LOOKED AT STATISTICS AND FOUND THEM INCOMPLETE AND CONFUSING SINCE 1973 FIGURES GIVEN DID NOT TALLY WITH THOSE OF HIS DEPARTMENT OR CAA. NEITHER DID PAPER INDICATE ASSUMPTIONS UPON WHICH 1974 FIGURES BASED. CLEARLY IRRITATED BY INADEQUACIES OF NACA PAPER, ROGERS

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SAID IT WAS THE "POOREST FOUR-WEEKS WORK" HE HAD SEEN

AND IF IT REPRESENTED CARRIERS' BEST EFFORT, HE COULD ONLY CONCLUDE THAT THEY WERE NOT SERIOUS ABOUT TRYING TO BUTTRESS THEIR CASE FOR RELIEF FROM PRELISTING REQUIREMENT WITH REAL DATA.

3. WE ASSURED HIM CARRIERS WERE SERIOUS ABOUT THEIR CONCERNS, THAT THEY HAD ATTEMPTED TO GIVE HIM FULL PICTURE OF SITUATION BASED ON FACTUAL INFORMATION AVAILABLE TO THEM AND THAT WE WOULD ATTEMPT TO FLESH-OUT SOME OF THE INFORMATION GIVEN IN THE NACA PAPER DURING DISCUSSIONS WHICH WOULD INCLUDE SOME OF THE CARRIER REPS. ROGERS SAID THAT BECAUSE INFORMATION WAS SO INCOMPLETE AND UNRESPONSIVE TO WHAT HE HAD REQUESTED, THE NACA PAPER OFFERED NO BASIS FOR DISCUSSION AND HE COULD MAKE NO POLICY DECISIONS ON RELIEF FROM CHARTER REGULATIONS BASED ON IT. WE CONTINUED TO PRESS FOR MEETING IN ORDER TO DISCUSS MORE FULLY EVIDENCE PRESENTED BUT HE INSISTED MEETING WOULD BE WASTE OF TIME BECAUSE ONLY RESPONSE HE COULD POSSIBLY GIVE BASED ON DATA PRESENTED WOULD BE NEGATIVE.

4. ROGERS SAID NACA PAPER WOULD INDICATE THAT WORLD AIRWAYS HAD MADE INROADS IN CHARTER MARKET OF OTHER US CARRIERS AND IT WOULD BE ESSENTIAL TO HAVE AVAILABLE STATISTICS OF OTHER MAJOR OPERATORS (MEANING PANAM AND TWA) IN ORDER TO SEE WHETHER THERE WILL BE ANY DECLINE AT ALL IN US-UK CHARTER TRAVEL THIS SUMMER. HE SAID HE SHOULD ALSO HAVE MORE SPECIFIC INFORMATION REGARDING US-EUROPE CHARTER TRAVEL GENERALLY AS WELL AS COMPARATIVE FIGURES FOR TRAFFIC BEING CARRIED ON SCHEDULED SERVICES WITH US-UK AND US-EUROPE. WITH THIS INFORMATION IN HAND, HE SAID HE WOULD BE VERY WILLING TO CONDUCT EXAMINATION IN GOOD FAITH TO DETERMINE WHETHER RELIEF FROM PRESENT CHARTER RULES IS JUSTIFIED.

5. AT OUR REQUEST, ROGERS HAS GIVEN US A LETTER DETAILING WHAT HE CONSIDERS TO BE SHORTCOMINGS OF NACA PAPER. ROGERS LETTER, IN ITS ENTIRETY, READS AS FOLLOWS: QUOTE. NORTH ATLANTIC CHARTERS  
I AM WRITING TO CONFIRM THE GIST OF OUR DISCUSSION ON  
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THE TELEPHONE THIS AFTERNOON ABOUT THE TABLE OF FIGURES THAT YOU LEFT HERE YESTERDAY EVENING.  
I AM AFRAID THAT THIS TABLE FALLS A LONG WAY SHORT OF WHAT YOUR PEOPLE UNDERTOOK TO PRODUCE WHEN YOU AND JOHN MEADOWS, WITH VARIOUS COLLEAGUES, CALLED HERE ON 1 MAY. I DO NOT THINK I CAN DO BETTER THAN QUOTE FROM THE NOTE THAT WE MADE AT THE TIME. THE RELEVANT PARAGRAPH READS AS FOLLOWS:

INNER QUOTE. THE UPSHOT WAS THAT THE AIRLINE  
REPRESENTATIVES UNDERTOOK TO PREPARE A PAPER INCLUDING  
AS MUCH FACTUAL INFORMATION AS THEY COULD REGARDING

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DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 H-03 SS-20

NSC-07 DRC-01 /091 W

----- 088942

P 301722Z MAY 74

FM AMEMBASSY LONDON

TO SECSTATE WASHDC PRIORITY 0819

UNCLAS SECTION 02 OF 02 LONDON 06745

I. DIFFERENCES BETWEEN EXPERIENCE SO FAR IN 1974  
AND THEIR EXPERIENCE IN 1973;

II. THEIR FORECASTS OF THE WAY THE MARKET WAS  
LIKELY TO BEHAVE IN 1974, IN THE ABSENCE OF ANY CHANGE IN  
PRESENT REGULATIONS; AND

III. COMPARATIVE FIGURES SHOWING WHETHER THE NON-  
SCHEDULED MARKET WAS DOING BETTER, OR WORSE, THAN THE  
SCHEDULED MARKET.

THIS PAPER IS TO BE READY IN TIME FOR A FURTHER MEETING  
AT A DATE TO BE ARRANGED ABOUT THE MIDDLE OF THIS MONTH.  
END INNER QUOTE.

I GATHERED FROM WHAT YOU SAID THAT THE TABLE YOUR  
REPRESENTATIVES HAVE NOW PRODUCED IS INTENDED TO COMPARE  
THE SITUATION FOR 1974 (ON CERTAIN ASSUMPTIONS) WITH  
THEIR ACTUAL EXPERIENCE IN 1973. I AM DISAPPOINTED,  
HOWEVER, THAT AFTER SO LONG AN INTERVAL, THE INFORMATION  
PRODUCED IS SO SKETCHY. NOT ONLY IS NO DISTINCTION  
DRAWN BETWEEN (I) AND (II) OF THE INFORMATION PROMISED  
FOUR WEEKS AGO: NOTHING HAS BEEN PRODUCED ON (III)

ALTHOUGH I UNDERSTAND THAT IATA HAVE DONE QUITE A LOT OF  
WORK ON THIS TOPIC. MOREOVER THE TABLE GIVES THE FIGURES  
FOR ONLY SOME OF YOUR CARRIERS. I GATHERED THAT THE  
OTHERS HAD NOT YET PRODUCED ANY INFORMATION AND THIS NAT-  
URALLY SUGGESTS THAT THEIR EXPERIENCE IN 1974 MAY BE  
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RATHER DIFFERENT.

I SHALL BE GRATEFUL IF YOU WILL THEREFORE PRESS THOSE  
CONCERNED TO PRODUCE SOMETHING MORE NEARLY IN LINE WITH  
WHAT WAS AGREED AT THE MEETING ON 1 MAY. I SHALL BE VERY  
WILLING TO DISCUSS THIS MATTER FURTHER WITH YOU AS SOON  
AS THAT HAS BEEN DONE. UNQUOTE.

6. REQUEST FURTHER INSTRUCTIONS AS APPROPRIATE.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SECURITY, SUPPLEMENTAL AIRLINES, AIR ROUTES, AIR SCHEDULES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740136-0522  
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**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 109828  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 NOV 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 NOV 2002 by MorefiRH>; APPROVED <08 JAN 2003 by WorrelSW>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR - AFFINITY CHARTER PRELISTING  
**TAGS:** ETRN, UK, AFFINITY CHARTERS  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005